Blog Plan

Client: Safequip

Revision #1: 21 October 2021 | Added an additional blog for the summer break | Updated Blog topics to match the new audience insights and Safequip's recommendations for the review blogs | Added prelim link building tactics

Revision #2: 29 October 2021 | Added clarity to blog topic #2 | Adjusted link building and CTA tactics to not link out to any specific retailer or technician | Added a 7th blog for safety signs | Adjusted the Objectives to reflect abovementioned changes | Adjusted the focus period and estimated publish dates

Revision #3: 24 November 2021 | Adjusted the publishing date for blog #1 to 10 December | Added a blog title for blog #4 | Adjusted period date to accommodate current progress

Period: 19 November 2021 - 31 January 2022 7 Blogs

Blogs 1, 2 & 3:

Estimated Publish Dates:

Blog #1: 10 December 2021 Blog #2: 10 December 2021 Blog #3: 14 January 2022

Themes

Fire Safety & Prevention Fire protection equipment

Topics

- 1. Fire safety essentials for the commercial & retail industries
- 2. How to find the right person to install your fire safety systems.
- 3. Fire safety training for your employees: what to do when a fire breaks out at the office

Headlines

- 1. TBD
- 2. TBD
- 3. TBD

CTA/s & linking

- Link out to relevant products on Safequip website
- Link out to the contact page
- Link out to this website: https://www.saqccfire.co.za/
- Include social share buttons

Media

- Videos
- Images
- Gifs
- An infographic (ad hoc only)

Link building

- Promote the blogs as frequently as possible on Safequip's socials.
- Publish the blogs (or abridged versions) on traffic generating sites such as Quora, medium, LinkedIn, and Opera Mini.
- Interlink with the below blogs (product reviews) at every opportunity.

Blogs 4 & 5:

Estimated Publish Dates:

Blog #4: 26 November 2021 Blog #5: 10 December 2021

Theme

Fire protection equipment Fire prevention/suppression systems

Topics

- 1. The best fire safety equipment for 2022
- 2. The best fire sprinkler systems for 2022

Headlines

- 1. <u>3 of The Best Fire Safety Essentials for 2022</u>
- 2. TBD

CTA/s & linking

- Contact forms conveniently placed throughout the blogs
- Link out to relevant products on Safequip website
- Link out to the contact page
- Link out to this website ad hoc: https://www.saqccfire.co.za/
- Include social share buttons

Media

- Videos
- Images
- Gifs

- An infographic (ad hoc only)

Link building

- Promote the blogs as frequently as possible on Safequip's socials.
- Publish the blogs (or abridged versions) on traffic generating sites such as Quora, medium, LinkedIn, and Opera Mini.
- Link this blog with blog #6 (and vice versa).

Blogs 6:

Estimated Publish Date: 26 November 2021

Theme

Fire safety & prevention

Topic How to prevent a house fire

Headline

The Causes of House Fires and How to Prevent Them

CTA/s & linking

- Contact forms conveniently placed throughout the blog
- Include social share buttons

Media

- Videos
- Images
- Gifs

- An infographic (ad hoc only)

Blogs 7:

Estimated Publish Date: 14 January 2022

Theme

Fire safety & prevention

Topic All about fire safety signs

Headline

TBD

CTA/s & linking

- Contact forms conveniently placed throughout the blog
- Link out to relevant products on Safequip website
- Link out to the contact page
- Include social share buttons

Media

- Videos
- Images
- Gifs
- An infographic (ad hoc only)